



Sponsored by: Illinois REALTORS® In Conjunction with: Heartland REALTOR® Organization

COR16008

A Course Designed For: Illinois Licensed REALTORS®

CORE B: LEGAL ISSUES: Danger Management 1.0

Approved 3-credit hours of CORE Continuing Education Credit in Illinois

Course Description/Objectives:

This course will cover legal issues of concern to real estate professionals in today's marketplace. The main focus will be to identify some of those areas that pose particular or increased potential of risk to real estate practitioners and some suggestions for reducing, removing or transferring those risks from their practices. Current topics for discussion include legal issues such as agency, physical property disclosure requirements, property management, office policies and other topical legal issues like federal enforcement actions regarding the Real Estate Settlement Procedures Act (RESPA). This course will examine brokers' legal duties and requirements while taking a close look at best practices that can be combined with risk management and transfer tools to ask brokers to be compliant and successful in the marketplace. Timely matters for discussion include threats to business such as cybercrime, enforcement actions and under RESPA, litigation and failure to meet legal obligations.

Sponsored by:
Illinois REALTORS®
In Conjunction with:
Heartland REALTOR® Organization
405 E. Congress Parkway, Suite A
Crystal Lake, IL 60014
Phone: 815-459-0600
Fax: 815-459-0621

**All courses start promptly on time. LATE ARRIVALS WILL NOT BE ADMITTED.
NO refund will be made for missed classes. Course exam will follow immediately after class.**

Date	Registration Time	Class Time	Instructor
_____ THURSDAY, 10/26/17 Registration Deadline 10/23/17	8:15 am- 8:50 am	9:00am - 12:00pm	Sue Miller
_____ SATURDAY, 1/27/18 Registration Deadline 1/24/18	8:15 am - 8:50 am	9:00 am - 12:00pm	Kris Brown
_____ THURSDAY, 2/15/18 Registration Deadline 2/12/18	8:15 am -8:50 am	9:00 am - 12:00 pm	Jim Haisler
_____ THURSDAY, 3/22/18 Registration Deadline 3/19/18	8:15 am - 8:50 am	9:00 am - 12:00 pm	Kris Brown
_____ THURSDAY, 4/12/18 Registration Deadline 4/09/18	8:15 am - 8:50 am	9:00 am - 12:00 pm	Kris Brown

Contact Jackie to Register
Phone: 815-459-0600
Fax: 815-459-0621
e-Mail: jackie@heartlandro.com

LOCATION:
Heartland REALTOR® Organization
405 E. Congress Parkway, Suite B
Crystal Lake, IL 60014

Name _____ Illinois License Number _____
 Address _____ City _____ State _____ ZIP _____
 Cell Phone _____ E-Mail Address _____
 Would you like your test results sent via Text Message to you? 'Yes' _____ or 'No' _____
 *Standard Text, Message, and Data rates may apply.

Early Bird Special Fee For REALTOR® Member \$35.00 _____ (Before Registration Deadline)

Registration Fee After Deadline and Non-Member Licensee \$45.00 _____

If a registrant cancels/reschedules/transfers to another course within 48 hours prior to the course date a \$10.00 cancellation/rescheduling/transfer fee will be incurred.

Do you have any disabilities which require special accommodation? If so, please identify your special needs:

License Law requires that every real estate broker must complete 12 hours of Continuing Education courses before April 30, 2018, in order to receive a renewed license effective April 30, 2018, and every managing broker must complete 12 hours of Continuing Education and a 12 hour Broker Management course before April 30, 2019, in order to receive a renewed license effective April 30, 2019.

**Registration for members can be completed at www.heartlandro.com Or Return Registration Form & Check to:
Heartland REALTOR® Organization, 405 East Congress Parkway, Ste. A, Crystal Lake, IL 60014.**

IR Approval # 2017-060

(Over)