



Sponsored by: Illinois REALTORS® & NAR  
 In Conjunction with: Heartland REALTOR® Organization  
 and the REALTOR® Association of Fox Valley

## The Seniors Real Estate Specialist® (SRES®) Designation

Approved 6-credit hours of **Elective** Continuing Education Credit in Illinois.

### Course Description/Objectives:

The Seniors Real Estate Specialist® (SRES®) designation is for REALTORS® who want to be able to meet the special needs of maturing Americans when selling, buying, relocating, or refinancing residential or investment properties. By earning the SRES® designation, REALTORS® are prepared to approach mature clients with the best options and information for them to make life-changing decisions.

What you gain:

- Access to the online SRES® member database
- Access to the members-only section of the SRES® web site
- Consumer marketing materials
- Quarterly newsletter
- Marketing letters
- Scripts and concepts for contacting clients age 50+

<u>DATE</u>	<u>REGISTRATION TIME</u>	<u>CLASS TIME</u>	<u>INSTRUCTOR</u>
Wednesday, 11/14/18	8:00am - 8:25am	8:30am - 5:00pm	Debbie Buckrucker
& Thursday, 11/15/18	8:00am - 8:25am	8:30am - 5:00pm	Debbie Buckrucker

**Contact Heartland to Register:**

**Phone: 815-459-0600**

**Fax: 815-459-0621**

**Email: education@HeartlandRO.com**

**LOCATION:**

**Heartland REALTOR® Organization  
 405 E Congress Parkway, Suite B  
 Crystal Lake, IL 60014**

Name: \_\_\_\_\_

Illinois License Number: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Registration Deadline Monday, 11/12/18.**

**Early Bird Registration Fee for REALTORS® is \$159.**

**Registration Fee After Registration Deadline and for Non-REALTORS® is \$179.**

**All courses start promptly on time. LATE ARRIVALS WILL NOT BE ADMITTED.  
 NO refund will be made for missed classes.**

*\*Minimum 20 students to host or the class will be cancelled with at least 48 hours notice.*

Do you have any disabilities which require special accommodation? If so, please identify your special needs:

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