



**ILLINOIS REALTORS®**  
**Licensing & Training Center**

Real Estate Licensing & Continuing Education  
The Illinois REALTORS® Licensing & Training Center is your  
**TRUSTED SOURCE** for state-approved education.



Sponsored by: Illinois REALTORS®  
In Conjunction with: Heartland  
REALTOR® Organization



# RB746 Elements of a Contract

Approved 3-credit hours of *Elective Continuing Education Credit* in Illinois.

## Course Description/Objectives:

Although the actual contracts and riders may change from one area to another, the concepts and elements involved in sound contract writing do not. This course is designed to cover the elements inherent in all real estate contracts and how the agents' knowledge impacts their clients, as well as explore the most recent concerns regarding contract preparation.

<u>DATE</u>	<u>REGISTRATION TIME</u>	<u>CLASS TIME</u>	<u>INSTRUCTOR</u>
___ Friday, 01/25/19 <i>Registration Deadline: 01/23/19</i>	8:15am - 8:50am	9:00am - 12:00pm	Lynn Madison
___ Monday, 02/25/19 <i>Registration Deadline: 02/21/19</i>	8:15am - 8:50am	9:00am - 12:00pm	Lynn Madison

**Contact Stephanie to Register:**  
**Phone: 815-459-0600**  
**Fax: 815-459-0621**  
**Email: Stephanie@HeartlandRO.com**

**LOCATION:**  
**McHenry County College**  
**Luecht Conference Center, Building B**  
**8900 Highway 14**  
**Crystal Lake, IL 60012**

Name: \_\_\_\_\_

Illinois License Number: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

Email: \_\_\_\_\_

*Heartland members can register online at [www.HeartlandRO.com](http://www.HeartlandRO.com).*

**Class is FREE for Heartland members!**

**Registration Fee for Non-Members is \$35.**

**No shows will be charged a \$15 fee.**

**All courses start promptly on time. LATE ARRIVALS WILL NOT BE ADMITTED.**

*If a registrant cancels/reschedules/transfers to another course within 48 hours prior to the course date a \$10.00 cancellation/rescheduling/transfer fee will be incurred.*

*Minimum 100 students to host or class will be cancelled with 48 hours notice.*

Do you have any disabilities which require special accommodation? If so, please identify your special needs:

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License Law requires that every real estate broker must complete 12 hours of Continuing Education courses before April 30, 2020 in order to receive a renewed li-cense effective April 30, 2020, and every managing broker must complete 12 hours of Continuing Education and a 12 hour Broker Management course before April 30, 2019, in order to receive a renewed license effective April 30, 2019.

**IR Approval # 2018-169**