



**ILLINOIS
REALTORS®**

**IR Approval Code: 2017-051
Six Hours of Continuing Education**

Sponsored by
Illinois Association of REALTORS®
In Conjunction With
REALTOR® Association of the Fox Valley, Inc.

THE ELECTRONIC HANDSHAKE-MASTERING EMAIL NEGOTIATIONS (2 days)

6 hours of Elective CE Credit approved | Course Code: RD911 Course # 564.001992

Instructor: **Wayne Paprocki**

During this two day CNE-2 Buyer Suite course, The Electronic Handshake-Mastering Email Negotiations, you will learn various advanced negotiation techniques for buyer's agents as well as mastering email negotiations in real estate.

September 12th & 13th

8:30 am to 4:30 pm

Stephen D. Persinger Recreation Center

3507 Kaneville Rd, Geneva, IL 60134

Cost: \$359



All **RAFV members** must register online for this designation course through your RAFV account. Class registration ends 2 business days prior to class. All cancellations or registration changes must be made in writing to the Association office two business days prior to class. If you are registered for class and do not attend you will be billed a \$25 no show fee per Association policy.

Heartland & Non-members please fill out the bottom of this page and return to Missy Schneeberger at missy@rafv.realtor Or Jackie@heartlandro.com

Please call Missy Schneeberger at 630.232.2360 x103 with any questions.

Name _____ License #: _____

Office: _____ Cell Phone: _____

Primary Association: _____

Email: _____

IMPORTANT NOTICE: If you have any disabilities that require special accommodations, please identify those special needs: _____

Complete Form and Submit by Email: missy@rafv.realtor | **Fax:** 630-232-1466 | **Phone:** 630-232-2360 x 103
Mail: 433 Williamsburg Ave., Geneva, IL 60134